Always seek professional advice...

Contact the South Carolina Forestry Commission, whose foresters can help you determine whether your timber is marketable. The Commission also maintains and publishes a list of consulting foresters around the state who assist landowners with everything from appraisal and marketing to harvesting and reforestation.

Hire a consulting forester to manage your timber harvest. Using a consulting forester is like working with a real estate agent to buy or sell your home. These professionals work on your behalf, representing your interests alone, to ensure the best possible price is obtained. Consulting foresters can manage every aspect of your timber sale, from estimating your trees’ value and soliciting bids to developing a timber sale contract and overseeing all harvest operations.

If you decide to sell your timber on your own...

Team up with your neighbors. Time your timber sale to coincide with adjoining properties to increase your profit.

Market your timber. Send out Requests for Bids with the goal of obtaining at least three bids.

Always have a written contract. Include a description of the sale area, type of harvest, amount to be paid (lump sum or amount per ton), length of contract and provisions for extension, and penalties for damage to your property.

Monitor the harvest. Ensure that provisions of contract are followed.

Plan for reforestation. Set aside funds for site preparation and tree planting; also apply for cost-share.

Factors affecting the price that landowners receive...

- **Size** of harvest area
- **Volume** of wood to be harvested
- **Size** of trees to be cut
- **Quality** of trees – straightness, defects
- **Location** – proximity to mills, ease of transport
- **Access** – wetness of tract
WHOM TO CONTACT
AT THE SC FORESTRY COMMISSION

**Piedmont Region**
Abbeville, Anderson, Edgefield, Greenville, Greenwood, Laurens, McCormick, Oconee, Pickens, Saluda, Cherokee, Chester, Fairfield, Lexington, Newberry, Richland, Spartanburg, Union, York Counties
39 General Henderson Road, Newberry, SC 29108
(803) 276-0205

**Coastal Region**
Aiken, Allendale, Bamberg, Barnwell, Beaufort, Colleton, Hampton, Jasper, Berkeley, Calhoun, Charleston, Dorchester, Orangeburg Counties
413 Sidneys Road, Walterboro, SC 29488
(843) 538-3708

**Pee Dee Region**
Dillon, Florence, Georgetown, Horry, Marion, Williamsburg, Chesterfield, Clarendon, Darlington, Kershaw, Lancaster, Lee, Marlboro, Sumter Counties
113 Forestry Commission Drive, Florence, SC 29501
(843) 662-5571